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# BEHIND THE BUILDER

**A conversation with  
David Gibbons  
SVP Construction & Development  
Barry Swenson Builder**

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#### **2013 Forecast**

"The new year will be very productive for Barry Swenson Builder as we celebrate our 35th anniversary. Construction in our market, primarily the greater Bay Area, continues to improve. We have been consistently increasing our backlog and adding staff."

#### **Most Exciting New Project**

"The BSB team is currently working as the design-builder on a 347-unit, high-rise apartment project. We are currently in the process of completing the construction drawings and hope to break ground by mid-2013. The project is a 21-story structure that utilizes our highly efficient 'Landmaker' structural system."

#### **2013 Professional Goal**

"My most significant goal for this year is to fill our project pipeline for the next few years. In this industry, you need to get involved in projects several years ahead of actual construction, to ensure the project is designed in accordance with the owner's budget and that all of the plans and specifications are properly coordinated to eliminate costly delays and extra costs."

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**BARRY SWENSON BUILDER**

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