

THE LIST

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COMMERCIAL PROPERTY OWNERS

RANKED BY LEASABLE SQUARE FEET OF COMMERCIAL SPACE IN SILICON VALLEY OWNED AS OF APRIL/MAY 2017

Business name / Prior rank (* did not rank) Website	Local offices ¹	Sq. ft. of leasable commercial space owned in Silicon Valley ²	Notable Silicon Valley properties	Top local executive
1 Prologis Inc. ^① prologis.com	Fremont: 510-656-1900	10.81 million	Prologis Park Bayside, Fremont; Prologis Park Fremont, Fremont	Hamid Moghadam, Chairman/CEO
2 The Sobrato Organization ^③ sobrato.com	Cupertino: 408-446-0700	8.03 million	Netflix; NVIDIA; Amazon; Google	Rob Hollister, President, Real Estate
3 Hudson Pacific Properties Inc. ^② hudsonpacificproperties.com	Foster City: 650-200-2900	7.3 million	Concourse, North San Jose; Metro Center, Foster City; Gateway, North San Jose; Peninsula Office Park, San Mateo; Campus Center, Milpitas	Drew Gordon, SVP, Northern California
4 PS Business Parks Inc. ^⑨ psbusinessparks.com	Santa Clara: 408-914-2559	6.9 million	Charcot Business Park, San Jose; Fremont Commerce Center, Fremont; Dixon Landing Business Park, Milpitas	Richard Scott, Divisional VP, Northern California
5 Irvine Co. ^⑤ irvinecompany.com	Santa Clara: 408-330-0100, San Jose: 408-330-0100, Sunnyvale: 408-330-0100, Milpitas: 408-330-0100	6.5 million	Santa Clara Square, Santa Clara; Santa Clara Gateway, Santa Clara; Silicon Valley Center, San Jose	Todd Arris, Regional SVP Todd Hedrick, Regional VP
6 DivcoWest Real Estate Services LLC ^④ divcowest.com	San Francisco: 415-284-5700	6 million	Quadrus Sand Hill, Menlo Park; Orchard Trimble, North San Jose; Valley Technology Center, San Jose	Stuart Shiff, CEO
7 Jay Paul Co. ^⑦ jaypaul.com	San Francisco: 415-263-7400	5.56 million	Moffett Gateway, Sunnyvale; Moffett Place, Sunnyvale; The Cooper House, Santa Cruz	Janette D'Elia, COO/SVP Matthew Lituchy, Chief Investment Officer
8 Simon Property Group Inc. ^⑥ simon.com	Indianapolis: 317-636-1600	5.29 million	Stanford Shopping Center, Palo Alto; Gilroy Premium Outlets, Gilroy; The Great Mall, Milpitas	Individual mall managers Les Morris, Director of corporate communications
9 SWENSON ^⑩ swenson.com	San Jose, 408-287-0246; Santa Cruz, 831-475-7100	4.5 million	Midtown Arts Mercantile, San Jose	Case Swenson, President
10 Hunter Properties Inc. ^⑱ hunterproperties.com	Cupertino: 408-255-4100	4.46 million	Almaden Ranch, San Jose; Evergreen Village Square, San Jose; CityLine (formerly known as Sunnyvale Town Center), Sunnyvale	Deke Hunter, President Edward Storm, Chairman
11 Digital Realty Trust Inc. ^⑯ digitalrealty.com	San Francisco: 415-738-6500	3.47 million	2820 Northwestern Parkway, Santa Clara; 1100 Space Park Dr., Santa Clara	William Stein, CEO
12 South Bay Development Co. ^⑬ southbay.us	Santa Clara: 408-855-9742	3.2 million	237 @ First St., San Jose; 24 Hundred Mission, Santa Clara	Mark Regoli, Partner Dave Andris, EVP Scott Trobber, Partner
13 SteelWave ^⑫ steelwavellc.com	San Jose: 408-292-0966	3.06 million	America Center II, San Jose; Tech Place on 101, San Jose; Riverpark Towers, San Jose	Steve Dunn, Senior managing director Debra Smith, COO
14 Menlo Equities LLC ^⑮ menloequities.com	Palo Alto: 650-326-9300; Santa Clara: 408-567-9339	2.95 million	Santa Clara Campus, Santa Clara	Henry Bullock, Chairman Rick Holmstrom, Vice Chairman Kevin Kujawski, CFO/COO Michael Johnston, SVP Jane Vaughan, Partner, Development Margan Mitchell, SVP Lynn Barshay, SVP
15 Westfield LLC [⊛] westfield.com	Santa Clara: 408-248-4451; San Jose: 408-578-2912	2.54 million	Westfield Oakridge, San Jose; Westfield Valley Fair, Santa Clara	Joel Meyer, Leasing manager Jon Langsam, Senior manager of Leasing
16 MCM Diversified Inc. ^⑭ mcmdiversified.com	San Jose: 408-288-2400	2.46 million	‡	Martin Menne, President Jeff Francis, VP
17 CBRE Global Investors ^⑧ cbreglobalinvestors.com	San Jose: 408-879-2340	2.42 million	121 and 131 Albright, Los Gatos; 1850 Gateway Drive, San Mateo; Sunnyvale Crossings, Sunnyvale; Solar City, Fremont	Derek Landry, Managing director
18 WP Investments ^⑰ wpinvestments.com	Woodside: 650-568-7300; Milpitas: 408-942-2626	2.05 million	Fleming Business Park, Milpitas; Old Warm Springs Business Park, Fremont; Bayside Business Park, San Carlos	Mike Schonenberg, Partner David Denton, CEO Bruce Jackson, President
19 JP DiNapoli Cos. Inc. ^⑰ dinco.com	San Jose: 408-998-2460	1.96 million	County of Santa Clara Social Services Center Road Campus, Santa Clara; Comcast Western Regional Hub; Sunnyvale Research Center Site, Sunnyvale	J. Philip DiNapoli, Director John DiNapoli, President
20 Toeniskoetter Development ^⑳ toeniskoetter.com	San Jose: 408-246-7500	1.88 million	450 West Santa Clara Street, San Jose; 455 O'Connor Drive, San Jose; 3303 Scott Blvd, Santa Clara	Daniel Amend, EVP Brad Krouskup, President/CEO Erin Toeniskoetter, VP Property Management
21 Federal Realty Investment Trust ^㉑ federalrealty.com	Santana Row (San Jose): 408-551-4600; Old Town Center (Los Gatos): 408-551-4600	1.8 million	Santana Row, San Jose; Old Town Center, Los Gatos	Donald Wood, President/CEO Jeff Berkes, President, West Coast
22 D.R. Stephens & Co. ^㉒ drstephens.com	San Francisco: 415-781-8000	1.33 million	250-280 N. Bernardo Ave., Mountain View; 1250-1252 Borregas Ave., Sunnyvale; 415 Oakmead Parkway, Sunnyvale	Donald Stephens, Chairman/CEO/Managing partner Lane Stephens, Managing partner/COO
23 Pacific Retail Capital Partners ^㉓ pacificretail.com	San Jose: 408-833-1001	1.3 million	Eastridge Center, San Jose	John Petersen, Senior general manager, Eastridge
24 LBA Realty ^⑪ lbarealty.com	San Jose: 408-564-3760	1.18 million ⁴	Kato Business Center, San Jose; Silicon Valley Research Center, San Jose; Tasman Square, San Jose	Melody Thebeau, Director of operations
25 Harvest Properties Inc. ^㉔ harvestproperties.net	Downtown San Jose (two locations): 408-971-8833, 408-998-8989; North San Jose: 408-954-8774; San Mateo: 650-524-5624; Foster City: 650-212-2077; Santa Clara: 408-855-9801; Redwood City: 650-802-2850	970,500	Towers @ 2nd, San Jose; 60 South Market, San Jose; 1149 Chess Dr., Foster City	John Winther, Managing partner

¹ If company has no Silicon Valley offices, their closest office is listed.

² As of April/May 2017 unless otherwise noted.

³ Includes MWest Properties portfolio.

⁴ Information gathered from company's website.

NOTES: ‡ Not available, not applicable or did not disclose.

CLOSER LOOK

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Total number of companies on The List that are headquartered in Southern California including the cities of Los Angeles, Glendale, Newport Beach, Irvine and El Segundo.

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Total number of companies on The List that are headquartered outside California. Simon Property Group is headquartered in Indianapolis and Federal Realty Investment Trust is headquartered in Rockville, Maryland.

ABOUT THE LIST
Although every attempt is made to ensure the accuracy and thoroughness of Business Journal lists, omissions sometimes occur. Information was obtained from firm representatives, the Internet and Business Journal research.

WHAT CONSTITUTES SILICON VALLEY?
Santa Clara County; Fremont, Newark and Union City in Alameda County; Atherton, Belmont, East Palo Alto, Foster City, Menlo Park, Portola Valley, Redwood City, San Carlos, San Mateo and Woodside in San Mateo County; and San Benito, Santa Cruz and Monterey counties.

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