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# THE LIST

## GENERAL CONTRACTORS / CONSTRUCTION COMPANIES

RANKED BY TOTAL 2013 REVENUE FROM AT-RISK CONSTRUCTION<sup>1</sup> IN SILICON VALLEY

Rank	Name / 2013 rank ( * did not rank) Website	Address Photo number	2013 revenue from Valley construction	Value of local contracts in 2013	Types of new construction contracts awarded in 2013	Notable construction projects	Top local executive Email, if available
1	<b>Devcon Construction Inc.</b> ① www.devcon-const.com	690 Gibraltar Drive Milpitas 95035 408-942-8200	\$950 million	\$1 billion	Biotech/pharmaceutical, Clean tech, Corporate offices, Educational, Healthcare, Industrial, Multifamily residential, R&D, Retail, TI <sup>2</sup>	‡	Gary Filizetti, President, gfilizetti@devcon-const.com
2	<b>Novo Construction Inc.</b> ③ www.novoconstruction.com	1460 O'Brien Drive Menlo Park 94025 650-701-1500	\$550.3 million	\$550.3 million	Biotech/pharmaceutical, Corporate offices, TI	‡	James Fowler, President, jfowler@novoconstruction.com
3	<b>San Jose Construction Co. Inc.</b> ② www.sanjosconstruction.com	1210 Coleman Ave. Santa Clara 95050 408-988-8711	\$487 million	‡	Biotech/pharmaceutical, Clean tech, Corporate offices, Educational, Healthcare, Hospitality, Industrial, R&D, Retail, Telecommunications, TI	Juniper Networks Campus	John Di Manto, CEO
4	<b>Skanska USA</b> ⑥ usa.skanska.com/NorCal	1999 Harrison St., #1950 Oakland 94612 510-285-1815	\$388.4 million	\$1.2 billion	Biotech/pharmaceutical, Healthcare, TI	Regional Medical Center of San Jose expansion	Bob Babitsky, Co-CEO, bob.babitsky@skanska.com
5	<b>DPR Construction</b> ⑤ www.dpr.com	1450 Veterans Blvd. Redwood City 94063 650-474-1450	\$362 million	\$77.7 million	Biotech/pharmaceutical, Corporate offices, Educational, Healthcare, R&D, TI	Palo Alto Medical Foundation Sunnyvale Center	Douglas Woods, President
6	<b>Hathaway Dinwiddie Construction Co.</b> ⑧ www.hdcco.com	565 Laurelwood Road Santa Clara 95054 408-988-4200	\$217.9 million	\$241.2 million	Biotech/pharmaceutical, Corporate offices, Educational, Healthcare, Hospitality, R&D, Retail, TI	Physical Sciences and Engineering Center, Foothill College	Steve McCoid, Executive vice president, mccoid@hdcco.com
7	<b>XL Construction Corp.</b> ⑦ www.xlconstruction.com	851 Buckeye Court Milpitas 95035 408-240-6000	\$200 million	‡	Biotech/pharmaceutical, Corporate offices, Educational, Healthcare, TI	‡	Eric Raff, President
8	<b>South Bay Construction Co. Inc.</b> ⑪ www.sbci.com	1711 Dell Ave. Campbell 95008 408-379-5500	\$196 million	‡	Biotech/pharmaceutical, Clean tech, Corporate offices, Educational, Healthcare, Hospitality, Industrial, Multifamily residential, R&D, Retail, TI	Zero Waste Energy Development Digestion Facility	Richard Furtado, President, rfurtado@sbci.com
9	<b>Hensel Phelps Construction Co.</b> ⑩ www.henselphelps.com	226 Airport Parkway, #150 San Jose 95110 408-452-1800	\$177.9 million	\$267 million	Corporate offices, Healthcare, R&D	Santa Clara Valley Medical Center	Jon Ball, Executive vice president, jball@henselphelps.com
10	<b>Swinerton Builders</b> ⑨ www.swinerton.com	2880 Lakeside Drive, #300 Santa Clara 95054 408-567-9755	\$171.1 million	\$115.7 million	Corporate offices, Educational, Healthcare, Hospitality, TI	San Jose Convention Center	Kelly Smith, Division manager, ksmith@swinerton.com
11	<b>Blach Construction Co.</b> ⑩ www.blach.com	469 El Camino Real, #100 Santa Clara 95050 408-244-7100	\$131.6 million	\$25 million	Corporate offices, Educational, Healthcare, Multifamily residential, Retail, TI	Workday Student Center, Monte Vista High School	Michael Blach, CEO
12	<b>Barry Swenson Builder</b> * www.barryswensonbuilder.com	777 N. First St., Fifth Floor San Jose 95112 408-287-0246	\$127.5 million	\$201.1 million	Corporate offices, Educational, Healthcare, Hospitality, Industrial, Multifamily residential, R&D, Retail, TI	Cassin Ranch, Watsonville	Barry Swenson, Chairman of the board
13	<b>Clark Construction Group - California LP</b> * www.clarkconstruction.com	180 Howard St., #1200 San Francisco 94105 415-767-7000	\$100 million	‡	Corporate offices, Healthcare	‡	F. Robert Hood, Senior vice president
14	<b>J.R. Roberts/Deacon Inc.</b> * www.jrobertsdeacon.com	6140 Stoneridge Mall Road, #370 Pleasanton 94588 925-401-1701	\$97.1 million	\$65.8 million	Multifamily residential	Paragon at Midtown, Fremont	Don Cruzon, Vice president, don.cruzon@jrobertsdeacon.com
15	<b>McCarthy Building Companies Inc.</b> * www.mccarthy.com	343 Sansome St., 14th Floor San Francisco 94104 415-397-5151	\$94.9 million	\$221 million	Biotech/pharmaceutical, Clean tech, Corporate offices, Educational, Healthcare, Hospitality, R&D, TI	‡	Rich Henry, President of N. Pacific division, rhenry@mccarthy.com
16	<b>MAI Industries Inc.</b> ⑭ www.maiindustries.com	50 Bonaventura Drive San Jose 95134 408-434-9880	\$87.3 million	\$87.3 million	Biotech/pharmaceutical, Clean tech, Corporate offices, Educational, Healthcare, Hospitality, Industrial, R&D, Retail, Telecommunications, TI	Synaptics new corporate campus	Roger Mairose, Chairman of the board, roger@maiindustries.com
17	<b>BNBuilders</b> * www.bnbuilders.com	201 Redwood Shores Parkway Redwood City 94065 650-227-1957	\$72 million	\$509 million	Biotech/pharmaceutical, Corporate offices, Educational, Healthcare, TI	‡	David Becker, Principal
18	<b>Overaa Construction</b> ⑫ www.overaa.com	200 Partridge Richmond 94801 510-234-0926	\$62 million	\$75 million	Clean tech, Corporate offices, Educational, Industrial, TI	‡	Gerald Overaa, CEO, jerryo@overaa.com
19	<b>McLarney Construction Inc.</b> ⑰ www.mclarney.com	355 South Daniel Way San Jose 95128 408-246-8600	\$61.4 million	\$46.5 million	Biotech/pharmaceutical, Corporate offices, Educational, R&D, Telecommunications, TI	Arista Networks	Kevin McLarney, President, kmlarney@mclarney.com
20	<b>Webcor Builders</b> * www.webcor.com	207 King St., #300 San Francisco 94107 415-978-1000	\$58.6 million	\$613 million	Corporate offices, Educational, Multifamily residential, Retail	‡	Jes Pedersen, CEO
21	<b>O.C. Jones &amp; Sons Inc.</b> ⑳ www.ocjones.com	1520 Fourth St. Berkeley 94710 510-526-3424	\$53.3 million	\$36.5 million	Biotech/pharmaceutical, Corporate offices, Educational, Healthcare, Industrial	‡	Kelly Kolander, President & CEO
22	<b>BCCI Construction Co.</b> ⑲ www.bcciconst.com	2445 Faber Place, #200 Palo Alto 94303 650-543-8900	\$53 million	\$53 million	Biotech/pharmaceutical, Corporate offices, Educational, Healthcare, Hospitality, Multifamily residential, R&D, Retail, TI	‡	Michael Scribner, President & CEO, mscribner@bcciconst.com
23	<b>Sundt Construction Inc.</b> * www.sundt.com	226 Airport Parkway, #310 San Jose 95110 408-831-7055	\$51.8 million	\$237.2 million	Educational	Ohlone Community College District Academic Core, Fremont	Cody Pearson, District manager & senior vice president
24	<b>West Valley Construction Co. Inc.</b> ㉑ www.westvalleyconstruction.com	580 McGlinchy Lane Campbell 95008 408-371-5510	\$47.4 million	\$43.9 million	Telecommunications	Winchester Blvd. Rule 20A-Joint Trench	Michael Kelly, CEO, mike@wv-inc.com
25	<b>Gordon Prill Inc.</b> ㉒ www.gordonprill.com	1245 Pear Ave. Mountain View 94043 650-335-1990	\$42.9 million	‡	Biotech/pharmaceutical, Clean tech, Corporate offices, Educational, Healthcare, Industrial, R&D, Telecommunications, TI	Space Systems Loral TVAC Chamber	Gopal Aggarwal, Principal, gaggarwal@gordonprill.com

### ► CLOSER LOOK

**CITIES WITH THE MOST NEW PROJECTS**  
(from 30 respondents, including companies not on The List)

City	# of mentions
San Jose	13
Palo Alto	11
Santa Clara	8
Cupertino	6
Fremont	4
Mountain View	3
San Mateo	3
Los Altos, Menlo Park, Milpitas, Redwood City, San Carlos, Santa Cruz	2 each

### TOP COMPANYWIDE REVENUE

Company	Revenue (billions)
Skanska USA	\$7.0
McCarthy Building	\$2.7
DPR Construction	\$2.5
Hensel Phelps	\$2.2
Swinerton Builders	\$1.7

### ABOUT THE LIST

Although every attempt is made to ensure the accuracy and thoroughness of Business Journal lists, omissions sometimes occur. Information was obtained from company representatives and websites.

### WHAT CONSTITUTES SILICON VALLEY?

Silicon Valley includes: Santa Clara County; Fremont, Newark and Union City in Alameda County; Atherton, Belmont, East Palo Alto, Foster City, Menlo Park, Portola Valley, Redwood City, San Carlos, San Mateo and Woodside in San Mateo County; and San Benito, Santa Cruz and Monterey counties.

### NEED A COPY OF THE LIST?

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### WANT TO BE ON THE LIST?

If your company would like to be considered for next year's list, or if there are any corrections or additions, please send an email to bdruzin@bizjournals.com or write to:

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NOTES: ‡ Did not disclose. <sup>1</sup>Defined by the Associated General Contractors of America as "A Project Delivery Method defined by the following characteristics: Design and Construction are separate contracts ... (and) criteria for final selection include factors other than just lowest total construction cost (versus Design-Bid-Build, in which total construction cost is the only criterion for final selection)." <sup>2</sup>TI = tenant improvements.